

# Financial Results Briefing for the First Half of the Fiscal Year Ending March 31, 2026

### **SEIKA CORPORATION**

(TSE Prime Market: 8061)



- 1. Financial Summary
- 2. Summary of Consolidated Financial Results for the First Half of the Fiscal Year Ending March 31, 2026
- 3. Illustration of Achievement of Operating Profit Targets of Long-Term Management Vision
- **4.** Consolidated Forecast for the Fiscal Year Ending March 31, 2026
- **5.** Topics of Interest in Dialogue with Shareholders and Investors

— Reference Materials —



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# **Financial Summary**

Transaction value: 132.55 billion yen (down 21.12 billion yen YoY)

Net sales: 51.83 billion yen\* (up 7.32 billion yen YoY) \* For the distributor business, net fees alone are posted.

Operating profit: 3.26 billion yen (up 0.34 billion yen YoY)

• Both net sales and operating profit increased, thanks to continuing strong performance by the Energy Business and recovering performance in the Industrial Machinery Business.

### Profit attributable to owners of parent: 3.12 billion yen (down 1.90 billion yen YoY)

• Profit attributable to owners of parent fell, reflecting a YoY drop in gains on sale of cross-shareholdings and the recording of 489 million yen in provision for loss on litigation as an extraordinary loss.

Order backlog: 72.33 billion yen (up 4.78 billion yen YoY)

### **Dividend forecast:**

	1H end	Year-end
	Yen	Yen
FY2026/3	110.00	
FY2026/3 (projected)		37.00

- We executed a three-for-one share split effective October 1, 2025. Accordingly, projected year-end dividends for FY2026/3 (projected) are 37 year after reflecting the effects of this split.
  - \* Year-end dividends for FY2026/3 (projected) without reflecting the effects of the share split would be 111 yen, for annual dividends of 221 yen.

    Annual dividends in the previous year were 220 yen.





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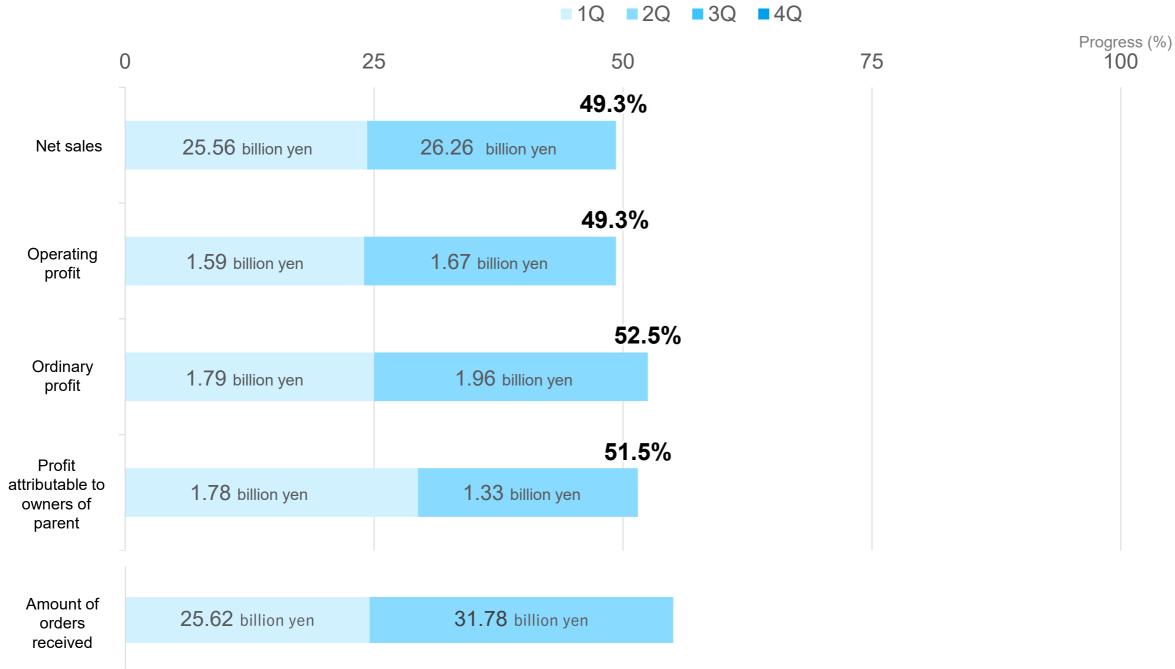
— Reference Materials —



	2025/3 1H Results	2026/3 1H Results	YoY
Transaction value	153.68 billion yen	132.55 billion yen	-13.7 %
Net sales	44.51 billion yen	51.83 billion yen	16.4 %
Operating profit	2.92 billion yen	3.26 billion yen	11.7 %
Ordinary profit	4.26 billion yen	3.76 billion yen	-11.8 %
Profit attributable to owners of parent	5.02 billion yen	3.12 billion yen	-37.9 %
Amount of orders	54.80 billion yen	<b>57.40</b> billion yen	4.7 %
received Order backles			
Order backlog	67.55 billion yen	72.33 billion yen	7.1 %



# **Progress on Consolidated Performance**



100	Result	Full-year forecast (Billion yen)
	51.83	105.0
	3.26	6.6
	3.76	7.15
	3.12	6.05
	57.40	



# **Scope of Consolidation**



# SEIKA CORPORATION Group



Parent Consolidated subsidiaries (domestic and overseas)

**Equity method** affiliate companies









SEIKA CORPORATION







Seika Sangyo GmbH



SEIKA SHANGHAI Co., LTD



FORMOSA SEIKA CORPORATION



SEIKA MACHINERY, INC.



Seika Digital Image

Seika Digital Image CORPORATION

SEIKA SANGYO (VIETNAM) **COMPANY LIMITED** 



Seika Sangyo (Thailand) Co., Ltd.





### SEIKA CORPORATION



CO., LTD.





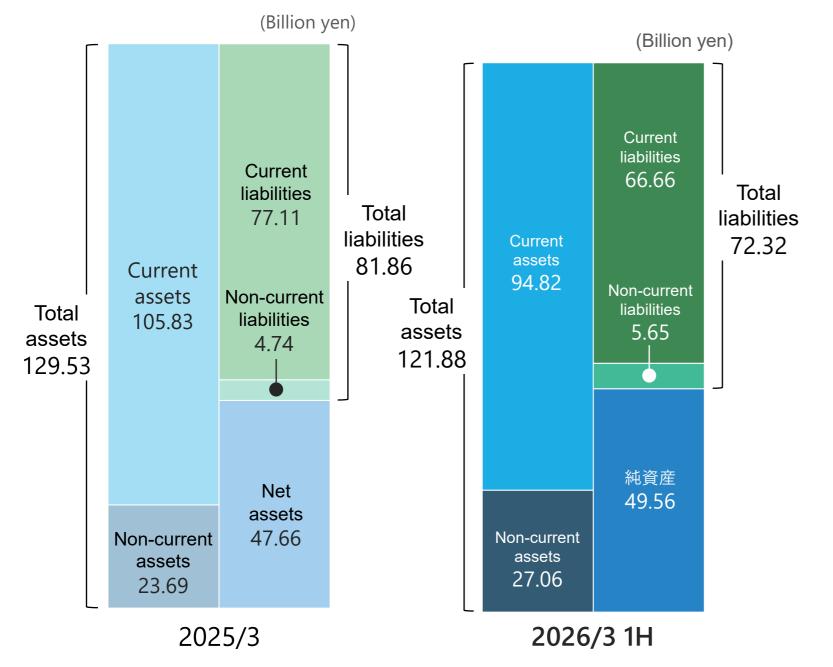




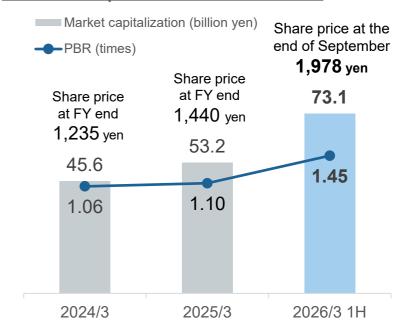




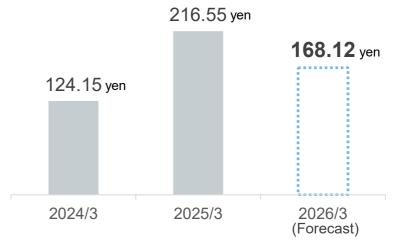
### **Consolidated Balance Sheet**



### Market capitalization and PBR



### EPS (earnings per share)

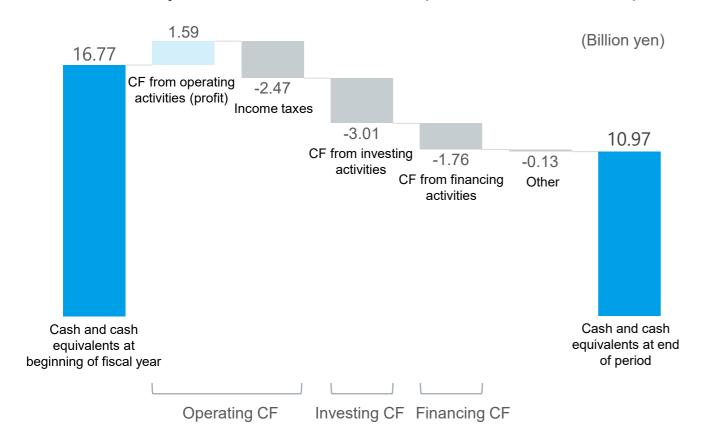


<sup>\*</sup> We executed a three-for-one share split effective October 1, 2025. EPS has been adjusted accordingly.



(Billion yen)

### Waterfall analysis of cash and cash equivalents at end of period



- Net cash provided by investing activities decreased by 3.01 billion yen YoY due to a 2.59 billion yen cash outlay to acquire shares in Tokyo Sangyo.
- We made progress on sale of cross-shareholdings, which accounted for 18.47% of consolidated net assets as of September 30, 2025.

	2025/3 1H	2026/3 1H	Change
CF from operating activities	2.67	-0.88	-3.55
CF from investing activities	1.09	-3.01	-4.11
CF from financing activities	-1.53	-1.76	-0.23
Cash and cash equivalents at end of period	13.14	10.97	-2.17
Free CF*	3.77	-3.90	-7.67
(*A total of cash flows from operati activities and those from investing			
Depreciation	0.31	0.34	+0.03
Decrease in borrowings	-0.15	-0.006	+0.14
Dividend payments	-1.08	-1.56	-0.48

Major items in net cash provided by (used in) investing activities					
Purchase of investment securities	_	-2.59	-2.59		
Purchase of shares of associates	-1.81	_	1.81		
Proceeds from sale of property, plant and equipment	0.005	0.015	+0.01		
Other	-0.07	-0.03	+0.04		



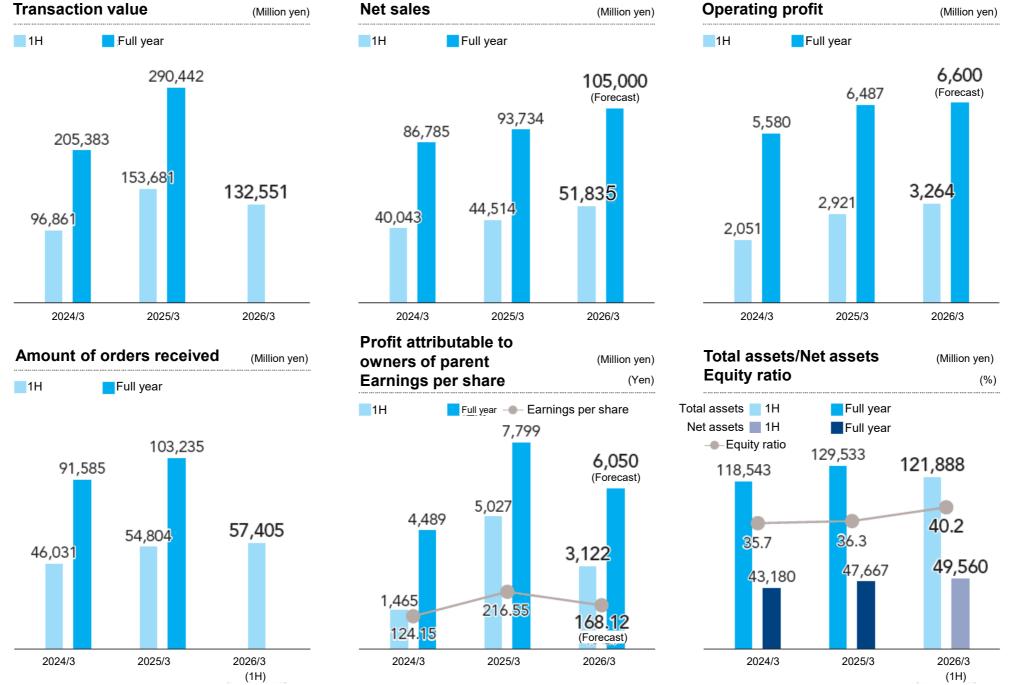
### Waterfall Analysis of Profit Attributable to Owners of Parent (2025/3 1H vs 2026/3 1H)

- Gross profit increased by 780 million yen.
- On the other hand, net income for the profit decreased due to the recognition of negative goodwill in the previous period, lower gains on the sale of policy-held shares, and the recognition of 489 million in litigation-related loss provisions as extraordinary losses.





### **Trend Over the Last Three Years**



EPS has been adjusted to reflect the three-for-one share split effective October 1, 2025.





# Business Summary by Segment for the First Half of the Fiscal Year Ending March 31, 2026



# **Business Summary by Segment**

(Billion yen)

		Net sales		Segr	ment prof	fit (*1)
	2025/3 1H Results	2026/3 1H Results	YoY	2025/3 1H Results	2026/3 1H Results	YoY
Energy Business	16.98	19.09	+12.4%	2.64 (*2) 1.68	1.58	-39.8% (*2) -5.7%
Industrial Machinery Business	11.59	17.65	+52.2%	-0.16	0.23	Turned a profit.
Product Business	15.93	15.08	-5.3%	1.57	1.75	+11.4%
	16.98 11.59	19.09 17.65 15.08		2.64 -0.16 1.57	(Billion 1.58 0.23 1.75	n yen)
_	2025/3 1H	2026/3 1H		2025/3 1H	2026/3 1H	



### **Energy Business**

Net sales increased due to steady delivery of scheduled maintenance at nuclear power plants in the Kansai region and thermal power plant equipment in the Kyushu region. Profits declined by 39.8% with the handover of major thermal power plant equipment and recording of negative goodwill on making a subsidiary an equity method affiliate last year. (Profits declined by 5.7%, excluding the previous year's negative goodwill.)



### **Industrial Machinery Business**

Net sales and profit both increased with improved performance from the progress of delivering major orders for equipment such as manufacturing equipment for film manufacturers and equipment to lessen environmental impact.



### **Product Business**

Looking at Seika Corporation on a non-consolidated basis, net sales decreased due to the absence of the large-scale project deliveries made in the previous term.

At the same time, profit increased with strong performance of consolidated subsidiaries such as Nippon Daiya Valve and Tsurumi (Europe) GmbH.

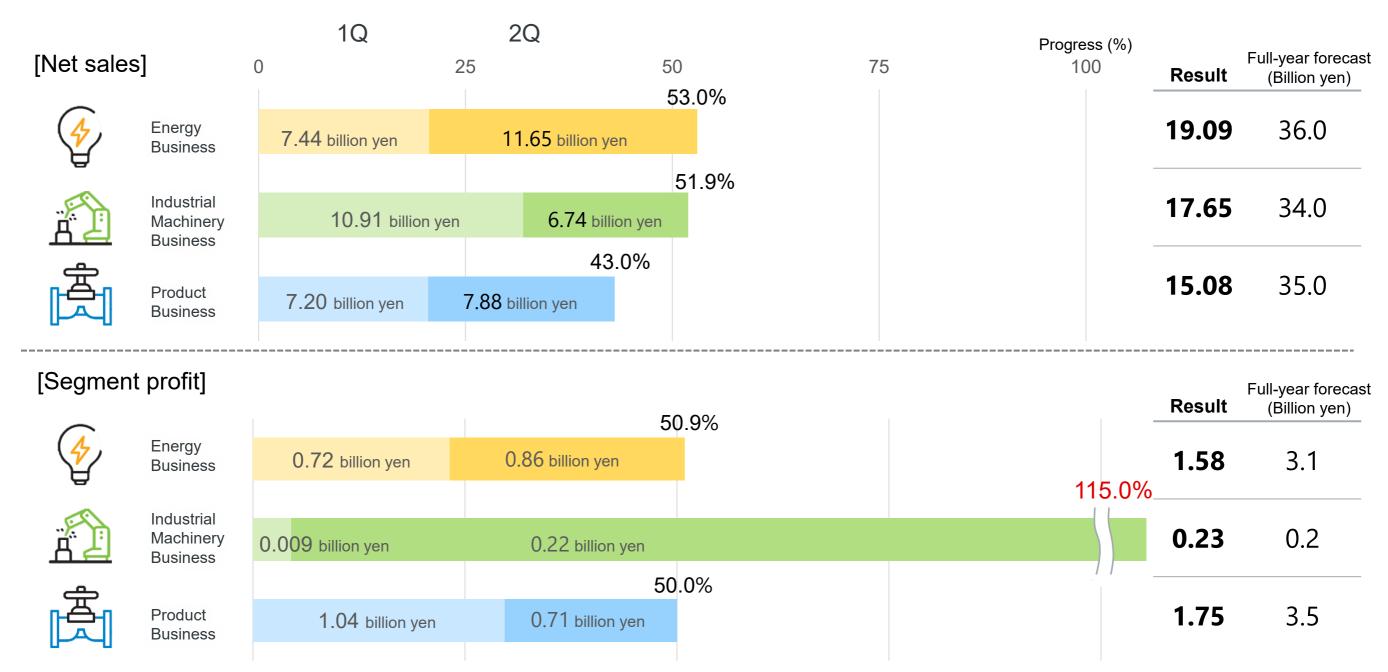
<sup>\*1</sup> Beginning this term, amounts shown for segment profit have changed from operating profit to operating profit adjusted by share of (profit) loss of entities accounted for using the equity method, in consideration of profit/loss of equity method affiliates.

The prior term's results reflect the figures for TVE and Fenwal Controls of Japan, which are equity-method affiliates, having been reclassified from the Product Business to the Energy Business.

<sup>\*2</sup> Amount shown does not include negative goodwill of 950 million yen on making Fenwal Controls of Japan an equity-method affiliate last year.



# **Progress by Quarter by Segment**





# Order Backlog by Segment

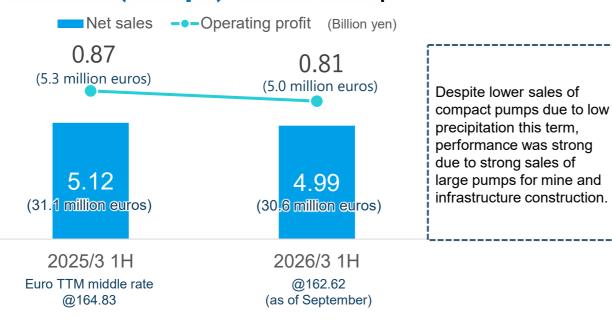
(Billion yen)

		Order backlog		Amount of orders received	Sales	Order backlog
	2024/3	2025/3 1H	2025/3		2026/3 1H	
Energy Business	24.40	26.85	25.17	23.92	19.09	30.00
Industrial Machinery Business	19.30	26.76	28.00	17.54	17.65	27.90
Product Business	13.55	13.94	13.58	15.93	15.08	14.42
Total	57.26	67.55	66.76	57.40	51.83	72.33

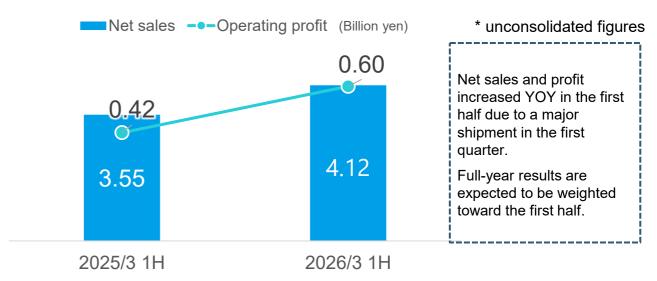


# **Performance of Major Consolidated Subsidiaries**

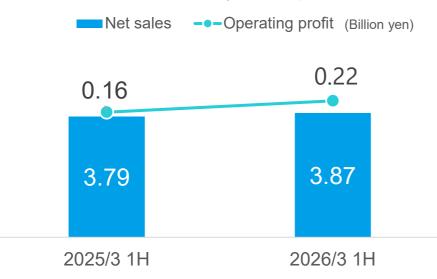
### Tsurumi (Europe) GmbH Group



### NDV NIPPON DAIYA VALVE CO., LTD.

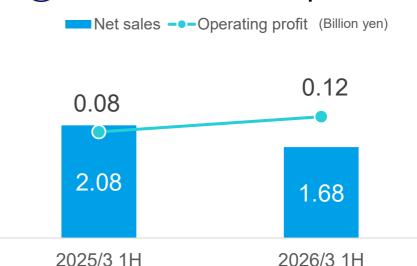


# SDE/ Seika Daiya Engine Co., Ltd.



Net sales and profit increased with higher sales of maintenance services and revisions to selling, general, and administrative experiences.

# Shikishimakiki Corporation



Sales of a major data center project were recorded in the first half of last year.

Profit margins increased in the first half of this year due to strong performance of maintenance contracts for marine and land-based engines.

SSC SEIKA CORPORATION



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### Illustration of Achievement of Operating Profit Targets of Long-Term Management Vision

FY2030 Long-Term Management Vision targets

12.0 billion yen

Nonorganic business initiatives

3.5 billion yen

Organic business growth 6%/year

8.5 billion yen

FY2026
Medium-Term
Management Plan
forecast

**6.6** billion yen

Organic business growth 6%/year Organic business growth 6%/year

### Building a new revenue base and businesses

- ✓ Business investment through financial leverage using our healthy balance sheet (earning a longterm JCR issuer rating of A-)
- Seeking opportunities in fields in which we are knowledgeable instead of entering brand new fields

### Enhancing the revenue base in existing businesses

- ✓ Further promote complementary M&As with customers that offer business synergies, such as TVE Co., Ltd. and Fenwal Controls of Japan, Ltd. that deliver business synergies, expanding our revenue base. (targeting equity method profit and profit from business synergies)
- Targeting fields related to the Industrial Machinery Business and the Product Business in addition to the Energy Business

Medium-Term Management Plan "VIORB2030 Phase 1" Lo

Long-Term Management Vision "VIORB 2030"



# **Nonorganic Business Initiatives**

FY2030 Long-Term Management Vision target

12.0 billion yen

Nonorganic business initiatives
3.5 billion yen

Making Asahi
Sunac Corporation
a subsidiary



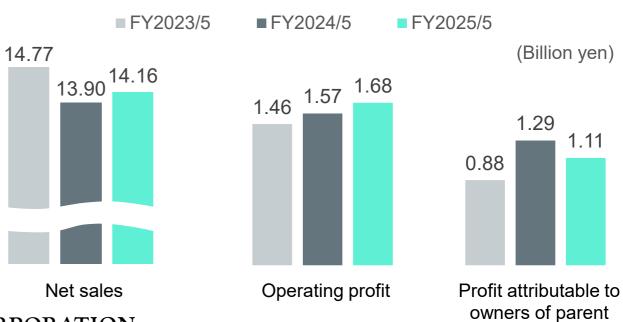
Location	Ow	ariasahi, Aichi Prefecture
Lines of business	coating mach	t, manufacture, sale, and service of inery, high-pressure manufacturing sision cleaning and coating equipment
Capital		255 million yen
Founded		July 17, 1942
Date of cor	cluding contract	October 27, 2025
Date of	share transfer	December 1, 2025 (planned)

# Background of making Asahi Sunac Corporation a subsidiary

- Existing ties between the companies, which have established joint ventures in Thailand and Germany
- Asahi Sunac's products' industry-leading market shares and stable cash flows

### **Expected synergies**

- Growing overseas sales channels using Seika's international network in Thailand, Germany, and elsewhere
- Potential opportunity to enter the automotive market, with which we have few connections, since its main customers are in that industry
- Referral to existing customers, proposals to the coating business





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# Consolidated Forecast for the Fiscal Year Ending March 31, 2026

	2025/3 Results	2026/3 Forecast	YoY
Net sales	93.73 billion yen	105.00 billion yen	12.0 %
Operating profit	6.48 billion yen	6.60 billion yen	1.7 %
Ordinary profit	8.29 billion yen	7.15 billion yen	-13.9 %
Profit attributable to owners of parent	7.79 billion yen	6.05 billion yen	-22.4 %



# Consolidated Forecast by Segment for the Fiscal Year Ending March 31, 2026

- Starting this term, the amounts shown for segment profit have changed from operating profit to operating profit adjusted by share of (profit) loss of entities accounted for using the equity method, in consideration of profit/loss of equity-method affiliates. The method of calculating segment profit has changed to the following:
  segment profit = operating profit + share of (profit) loss of entities accounted for using the equity method.
- YoY comparisons reflect this change in the method of calculating segment profit.

(Billion yen)

		Net sales		Segment profit		fit
	2025/3 Results	2026/3 Forecast	Change	2025/3 Results	2026/3 Forecast	Change
Energy Business	35.15	36.0	0.85	3.6*	3.1	-0.5
Industrial Machinery Business	24.81	34.0	9.19	-0.32	0.2	0.52
Product Business	33.75	35.0	1.25	3.59	3.5	-0.09
Total	93.73	105.0	11.29	6.87*	6.8	-0.07

<sup>\*</sup> Amount shown excludes negative goodwill of 950 million yen on making Fenwal Controls of Japan an equity method affiliate last year.





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# Topics of Interest in Dialogue with Shareholders and Investors

- Shareholder Returns and Dividend Policy
- Status of IR Activities
- Efforts to Maintain Inclusion in TOPIX (Status of Individual Shareholders)
- Status and Outlook of Nuclear Power Business
- Acquisition of Shares in Tokyo Sangyo Co., Ltd.



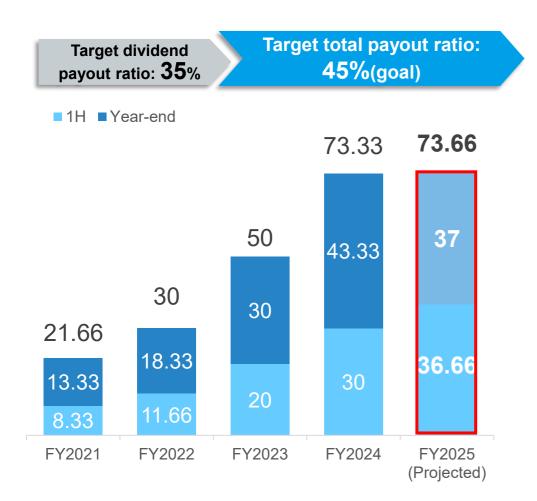


# **Shareholder Returns and Dividend Policy**

- ✓ Shareholder benefits introduced in FY2024
- ✓ Dividend policy revised from a dividend payout ratio of 35% to target total payout ratio of 45%
- ✓ Three-for-one share split conducted effective October 1, 2025

Dividend trend (yen)

### Shareholder benefits program



Shares held	Benefits
100-499	1,000 yen QUO Card
500-999	2,000 yen QUO Card
1,000 or more	3,000 yen QUO Card







<sup>\*</sup> Card designs subject to change

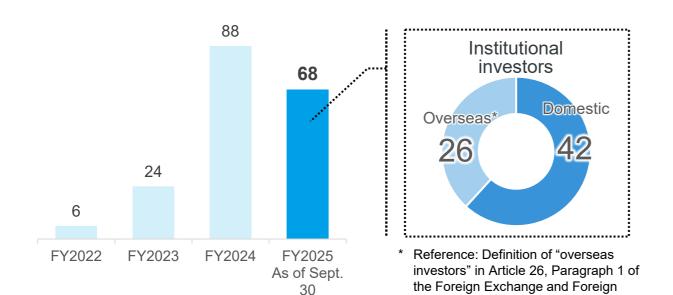
<sup>\*</sup> Dividends have been adjusted to reflect the three-for-one share split effective October 1, 2025.





# Status of IR Activities – Increases in numbers of shareholders and trading proceeds

### **Number of IR meetings**



Trade Act

### Trends in numbers of shareholders and trading proceeds



### Status of briefings for investors (FY2025)

		,	
Date	Location	Details	Speaker
May 26	Tokyo	FY2025/3 Financial Results Briefing	President and CEO and others
May 30	Tokyo	Small Meeting organized by SMBC Nikko Securities	President and CEO
July 5	Sapporo	Company Briefing for Individual Investors	President and CEO
August 27	Tokyo	Company Briefing for Individual Investors	President and CEO
August 30	Nagoya	Company Briefing for Individual Investors	President and CEO
October 4	Fukuoka	Company Briefing for Individual Investors	President and CEO
November 21	Tokyo	FY2026/3 1H Financial Results Briefing	President and CEO and others

### Radio appearance

Broadcast date	Medium
May 20, 2025	Radio Nikkei 1 Focus on This Company! God of Fortune in the Market

### Status of feedback to management and the Board of Directors

Information is shared in a timely manner with the Board of Directors, members of the management committee, and persons responsible for corporate sections, and reflected in management strategies.

Details	Frequency	Reporting method
Minutes of meetings with investors and analysts	As appropriate	Directly or by email
IR strategy status report	Quarterly	Board of Directors



# Status of IR Activities – Media Coverage

Date		Medium	
January 10	Nikkan Gendai Column by President and CEO Akihiko Sakurai, "Professional Insights: The Next Big Stock"		
March 19	Quarterly Report 500 (Spring)	"70 Carefully Selected Stocks"	
June 17	Nihon Keizai Shimbun	"Foreign Investors Focus on Japanese SME Stocks"	
June 19	Diamond Zai (August)	"Kiritani Chooses 12 Stocks that Promise Shareholder Benefits and High Dividends"	
September 20, 22	Nikkei Veritas	"Reforming TSE Indices at the Peak," "SME Stock Tips 'Takumi"	





「西華産業」は三菱系が強みの機械総合商社

西華産業 (8061)



2025年を迎えた豊州のマグロの初セリで一番マグロは2億円を超えま上2番目の高 信。山地・天理かなくらんば「佐藤崎」の初セリ2500グラム150万円で産金乗車。高 級成かよ73両条件にあるというとごを表現の好賞を決していよう。ちなかた一番マグ ロが1億円を超ぶると、その中の日料干切に上昇的数。2013年日料干切56.7%高。 2019年前日27条。2026年前日5.0%高。2014年月19-73年

「第の花や月は東に日は西に」は与戦無村の名句。太陽が西に沈む夕暮れ時に、月が東 に見えるという意だが月は海月。相場で考えるとデーマの「逆転」を繁味する句とも考 えられる。

6年60%起上昇した西等起業(2051)。外電設備、環境装置、温度機体、電子機器、温度界で必要とする諸機体の国内販売および輸出人、アフターサービスを行う機械を合理人、定要主工の関内機能会研究における部内ナンバーワンの代理店として日本のエネルギーを下支えしており、電力、製鉄、石油機能、化学など大手企業との取引実施は高い場所力と力強い収益基金が、

事業セグメントは「エネルギー事業」「産業機械事業」「プロダクト事業」であり産業界のクリエーティブパートナー。

バーバスは「地球機能と関わしたサステナブルなエネルギー輸出・産業活動を支援する」。「エネルギーおよび産業インフ ラ分野に強かと使り当北グループは、地球と関わしたサステナブルなエネルギーの銀出と産業活動を支援するべく、「薄珠」 に育する事実活動に駆するさとご発力のミッション」と毎半7個主任記述的

専門性や技術性の高い「強い飛材」、すべての営業の基礎となる「現場対応力」、そして国内112拠点・海外25拠点の 「ネットワークを活用した事業展開」が同社の強みた。

網加力の基子力機等第二年的場合。日本のエスルギーを表える重都がからシュンを構造、ニッテで競争力の強い場材の 別が扱い日本スレビいる。機能等組ませまから選出が行ったら命で開催は対象。中央機器計算機会を (2017年3月間 の機能工業外は経営と30年72分割の52分割の 30年7、今後10年12分割して地域があり、今後年後を担けて「明報 150円、多り形が円)と機能機能、機能は2000年の開催100円開ビから発展上再構能、停車12月に一株500円台を決定し とことからダブルゲーセ50分分が開催と、「月は第二日日本に」、た







### 経ヴェリタス

2025年9月20日 5

「TOPIXに残りたい」ギリギリ企業の挑戦 ヤマ場の東証 指数改革①

トップストーリー ストラテジー 株式



### 躍ヴェリタス

2025年9月22日 5

本気のギリギリ企業「M&A・異業種開拓・地元外へ」 ヤマ場の東証指数改革④

ストラテジー 株式



### 経ヴェリタス

2025年9月20日 5:00

三菱重工代理店の西華産業 発電設備の保守が安定収益源

中小型株ファイル





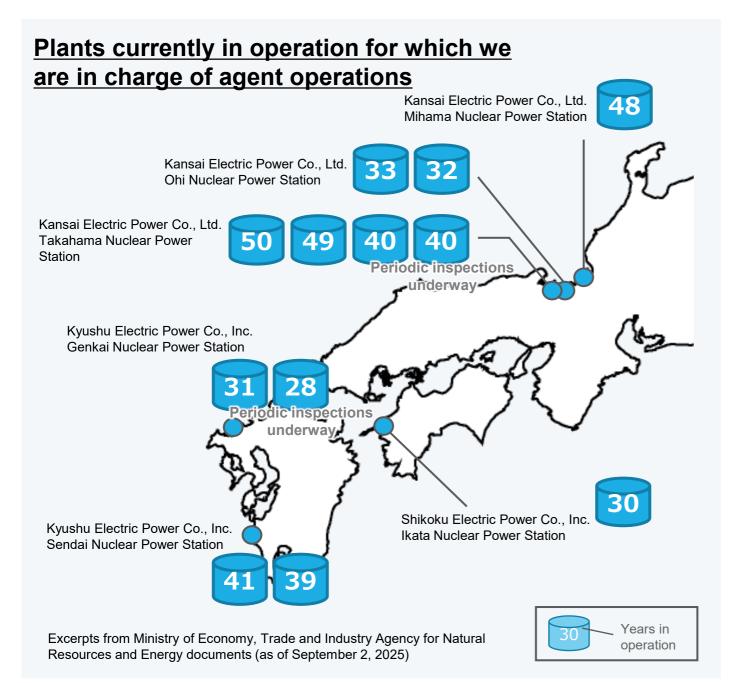
### Efforts to Maintain Inclusion in TOPIX (Status of Individual Shareholders)

- Striving to increase the percentage of floating stock at the end of March 2025, we sold shares and reduced cross-shareholdings.
- While enhancing IR activities, efforts including company briefings for individual investors and introducing a shareholder benefits program have resulted in a significant increase in the percentage of individual shareholders.
- Our percentage of short-term shareholders has exceeded the average for companies listed for 50 years or longer, and our individual shareholders are becoming increasingly diverse.
- All of the existing individual shareholders have unrealized profits.





### **Status and Outlook of Nuclear Power Business**



April 1, 2023

Launched sales agency business for Mitsubishi Heavy Industries' nuclear power plant equipment in western Japan

Main businesses include periodic inspection and maintenance every 13 months under laws and regulations

### March 2023-June 2024

Capital and business alliance and equity method affiliate established in nuclear power business





A leading manufacturer of highpressure valves for the nuclear and thermal power fields

Has advanced technologies in manufacturing fireextinguisher equipment for use in nuclear power plants

### February 18, 2025

Seventh Strategic Energy Plan identifies maximum use of nuclear power as a carbon-free energy source

### June 2025

GX Decarbonization Power Source Act enacted, which extends the operation period of a nuclear power plant from 40 to more than 60 years in principle

### Future

Anticipated demand for upgrading large-scale major power equipment and peripheral equipment at aged power plants and for discussions on dry storage facilities for spent fuel



# Acquisition of Shares in Tokyo Sangyo Co., Ltd.

# Shares in Tokyo Sangyo Co., Ltd. acquired April 3, 2025

Tokyo Sangyo Co., Ltd. (securities code: 8070)

ТОКУС	Odrigyo oo., Etd. (Scounties code. 0070)
Location	Chiyoda Ward, Tokyo
Lines of business	Sales, maintenance, service, etc. of various machinery, plants, materials, tools, chemicals, etc. in Japan and overseas
Capital	3.443 billion yen
Established	October 20, 1947

Number of shares acquired	3,321,800 shares of common stock
Percentage of total shares issued and outstanding	11.58% (*)

<sup>\*</sup> We are the largest shareholder

# Launching discussions toward cooperation and collaboration

- 1. The importance of increasing corporate value to meet stakeholder expectations
- 2. Employees are the most important business resource of a trading company
- 3. Synergies from business similarities
  - Keeping the above and other considerations in mind, discussions have begun in the planning lines of both companies toward constructive consultation negotiations based on mutual respect and trust





# **Reference Materials**



- 1. Company Profile
- 2. IR Topics in the Fiscal Year Ending March 31, 2026
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- 7. Domestic and Overseas Locations
- 8. Consolidated Subsidiaries and Affiliated Companies
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# 1. Company Profile

# SSC 西華産業株式會社 SEIKA CORPORATION

Stock code	8061
Business category	Trading company
Head office	Shin-Tokyo Bldg 3F, 3-1, Marunouchi 3-chome, Chiyoda-ku, Tokyo 100-0005
Establishment	October 1, 1947
President	Akihiko Sakurai
Capital	6,728 million yen
Number of employees	Consolidated: 1,094 Parent only: 362 (as of the end of September 2025)
Core business	Sale, import, export and after sales service related to power generating equipment, environmental equipment, industrial machinery and electric equipment
SEIKA CORPORATION's locations	29 offices in Japan, including head office, Osaka branch, Fukuoka branch and Hiroshima branch 3 offices overseas including Seoul branch
Group companies	29 companies in total (12 in Japan and 17 overseas)
Business sites	137 bases in total (112 in Japan and 25 overseas)



# 2. IR Topics in the Fiscal Year Ending March 31, 2026

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List	$\cap$ t I	On	

- Apr 3: Acquisition of shares of Tokyo Sangyo (securities code: 8070)
- May 2: Receipt of letter of appreciation from the Mayor of Kitakyushu for corporate hometown tax contributions
- May 21: Appearance of President and CEO Sakurai on Radio NIKKEI
- May 26: Financial results briefing for the fiscal year ended March 31, 2025
- May 30: Participation in a Small Meeting hosted by SMBC Nikko Securities
  - Jul 5: Participation in Corporate IR & Individual Investors Support Event in Sapporo, co-sponsored by Radio NIKKEI and PRONEXUS
- Jul 29: Awarded CDP Climate Change Report 2024 score of B
- Aug 7: Announcement of 3-for-1 share split
- Aug 27: Participation in IR Academy: IR Seminar for Individual Investors, organized by Nikkei CNBC
- Aug 30: Participation in Corporate IR & Individual Investors Support Event in Nagoya, co-sponsored by Radio NIKKEI and PRONEXUS
- Sep 20, 22: Interview published in Nikkei Veritas
  - Oct 4: Participation in Corporate IR & Individual Investors Support Event in Fukuoka, co-sponsored by Radio NIKKEI and PRONEXUS
  - Nov 21: Financial results briefing for 1H of the fiscal year ending March 31, 2026



# 3. Initiatives for Human Capital – Recruitment

Number of new hires in FY2024

Turnover of new graduate hires within three years

Overall turnover



New graduates

Mid-career hires

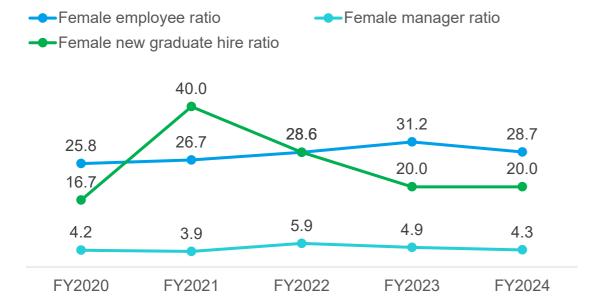
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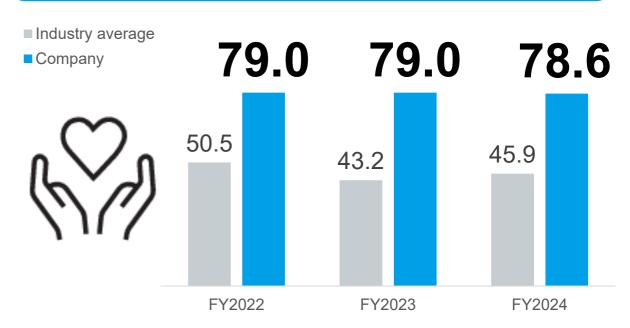
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3.5%











### 3. Initiatives for Human Capital – Support for Achieving a Work/Life Balance

### Percentage of employees taking childcare leave



Men

Women

61.5% 100%

### Support for balancing work and childcare

We provide various leave systems to help employees balance work with childcare and childrearing responsibilities. Additionally, we offer parents reduced working hours for childcare. Company policies limit overtime and late-night work for parents.

Personnel can also take advantage of shortened working hours for caregiving, exemptions from or limits on overtime work, caregiver leave, and special reserve of paid vacation.

### Promoting the active role of women in the workplace

We offer generous systems related to childcare and caregiving.

### Support for senior active engagement

While our mandatory retirement age is 62, we operate a continuous employment system for employees who wish to continue working beyond the mandatory retirement age. In this way, we have created an environment conducive to continued work.

### Percentage of paid leave used



### Leave systems

Annual paid leave

Special leave for summer vacation **20** days

Maximum days of leave accumulation

### Flextime system

The flextime system lets employees set their own daily starting/ending times and working hours within the specified scope. The system lets employees change their work hours to accommodate times for dropping off / picking up children or to avoid commuting during rush hours.

Overtime work per month

**12.5** hours



## 3. Initiatives for Human Capital – Improving Engagement

## Distinctive systems and fringe benefits

- · Commendation for extended service (in 25th year)
- Childbirth congratulatory cash gift (100,000 yen for first child and 300,000 yen for subsequent children)
- Congratulatory cash gift for children advancing to new levels of education (50,000 yen per child when entering kindergarten / nursery school, elementary school, junior high school, and high school

## Twice-yearly health examinations

- Spring health examination
   Full physical (for employees aged 30 or older)
   Lifestyle disease checks, gynecological examinations, cancer screenings
   (Employees aged 30 or older are also eligible to receive subsidies for the cost of optional examinations/tests.)
- Autumn health examinations
   Statutory health examinations, cancer screenings

Updates to overseas assignment regulations

Updates to overseas business travel regulations

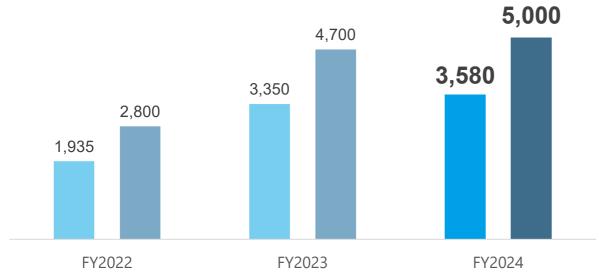
The actual cost of travel and accommodation is reimbursed.

Labor union (established in 1974)

Expansion of employee stock ownership plan (company contributes 20%)

### Total hours of training / total education/training expenditures

- Total training hours (hours)
- Total training and development costs (10,000 yen)



### OJT

On-the-job training is provided to new employees and other young employees to improve their ability to perform their duties while gaining practical experience.

## Purpose-specific training

Purpose-specific training is provided, allowing employees to freely choose from all topics training and seminars meeting their goals.

\*Some training is for specific audiences.

## Level-specific training

Level-specific training is conducted for the purpose of acquiring the job execution capabilities expected at each level, e.g., year of joining, qualification grade, and position.

### Self-development

Support is provided for employees' voluntary efforts to further enhance their expertise and education, such as acquiring English and other foreign languages, acquiring public and private certifications and participating in external seminars.

TOEIC/telecommunications engineering/book-keeping/construction management engineer/trade business, etc.

### Global Human Resources Training

Human resources who can play an active role internationally are developed by sending young employees to the Group's overseas subsidiaries with the aim of fostering international business acumen.





## 3. Initiatives for Human Capital

# Human resource development

- Fostering an environment that respects the individuality of each employee and provides motivation for personal growth
- Developing human resources who will execute corporate strategy, with the goal of enhancing practical skills alongside advanced expertise and cultivating broad-based knowledge and competence (development and training costs)
- Establishing a personnel system to support individual growth and the strengthening of organizational capabilities and functions (personnel system reform)
- Formulating succession plans to promote the steady development of future executives (development of Group managerial talent)

# Personnel system reforms (from FY2024)

- Breaking away from seniority-based treatment
- Establishing a system to support individual growth and the strengthening of organizational capabilities and functions
- Appropriately assessing individual abilities and reflecting assessment outcomes in pay increases
- Scrapping position labels such as career position and staff position and targeting optimal human resource assignments

# Diversity initiatives in Japan and overseas

- To foster a sense of belonging among Group employees and to strengthen intercompany ties, five female employees from overseas sites (Thailand, Vietnam, Taipei, Seoul, and Shanghai) participated in a team-building training program at our Tokyo headquarters. The program included presentations on the operations of Group companies and a factory tour.
- In Japan, a total of 40 female administrative employees from various domestic locations took part in a training program intended to promote information-sharing and enhancing operational efficiency and sophistication. The program included discussions on work-related challenges and the appointment/development of female managers.



## 4. Introduction to Each Business

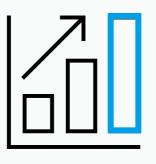
Robust network for interacting with customers and suppliers



Stable earning power based on social infrastructure









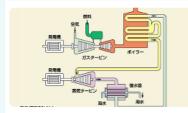
Main products and services

- Power generating equipment and related equipment for thermal power plants
- Equipment related to renewable energy, including hydropower and biomass power generation
- Regular inspections and after-sales maintenance services for each power generation facility and plant
- Power generating equipment and related equipment for nuclear power plants
- Security equipment, utility equipment, and other peripheral equipment of power plants
- Driving initiatives related to decarbonization of thermal power generation with the use of ammonia or hydrogen or mixed combustion with ammonia or hydrogen, as well as those related to clean energy



#### **Thermal power** Renewable energy **Nuclear power** Sales and maintenance services for power generating Sales and maintenance service of power Equipment for small-scale hydroelectric, equipment and related equipment for thermal power solar, biomass, and other renewable generating equipment for nuclear power plants plants energy sources Periodic inspection and maintenance of private power Sales and maintenance service of utility, Providing equipment and solutions related to clean energy plants safety, and other peripheral equipment for power stations Providing solutions for decarbonization

**Examples** 



O GTCC power generation



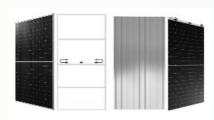
Natural pellets



Hydroelectric power



(i) Explosion suppression system



Ultralight solar panels



General entry/exit control systems Flywheel (battery-free) UPS







### The Energy Business comprises two types of business:

### Commissioned transactions

Delivery, replacement, and maintenance of Mitsubishi Heavy Industries' core power generation equipment

## **Products** handled



### Principal transactions

Delivery, replacement, and maintenance of <u>peripheral</u> <u>equipment for power generation</u>, such as equipment for coal handling, water treatment, and gas treatment







**Customers** 

Electric power companies in western Japan and industrial companies nationwide that possess in-house power generation equipment

Characteristics Many high-volume projects; no exposure to financial or product-related risks

Many products are provided by specialist manufacturers, and the project scale varies.

⇒ We assume a certain financial burden, but profit margins are higher than with commissioned transactions.



### **Our role**

- ✓ Regular maintenance and inspections work is essential to the safe operation of active power generation facilities. This is our core business and primary revenue source.
- ✓ Orders for new installations and equipment upgrades are won primarily through the trust and regard of customers, who attribute the seamless operation of their existing facilities to the quality of our efforts. Day-to-day sales activities are vital.

## Our strengths and the business environment

- Operating in this domain requires meticulous sales activities, robust support structures, and strategically located service bases.
- ✓ One of our key assets is the unwavering credibility we enjoy in the power generation sector as an authorized agent of Mitsubishi Heavy Industries.
- ✓ We handle a full range of power generation equipment, from 500 kW to 1,000,000 kW, covering thermal, nuclear, hydro, and renewables. This allows us to meet diverse customer needs while helping to meet Japan's energy demand.







## Suppliers

- Mitsubishi Heavy Industries
- Mitsubishi Heavy Industries Power IDS
- Mitsubishi Heavy Industries Power Environmental Solutions
- Mitsubishi Electric
- Hitachi Mitsubishi Hydro
- TVE
- Fenwal Controls of Japan
- OTEC Electronics

### Customers

- Kansai Electric Power
- Kyushu Electric Power
- Chugoku Electric Power
- Shikoku Electric Power
- ENEOS
- Kobe Steel
- JFE
- Nippon Steel
- Oji Paper
- Osaka Gas



## 4. Introduction to Each Business - Industrial Machinery Business

Businesses centered on customer sales to manufacturers of chemicals, materials, beverages, and industrial plants



For manufacturers of chemicals, materials, and beverages:

Supplying a wide range of equipment and maintenance services for utilities (electricity, steam, water), in addition to processes from acceptance of raw materials through storage, product lines, and logistics lines

- →Striving to overcome issues related to low profit margin by deploying current differentiated main product lines
- For manufacturers of industrial plants:

Supplying various equipment and components for plant manufacturers' facilities and project procurement, tailored to customer specifications

Current main product lines

- Automation and labor-saving equipment for factory processes
- Automated storage/retrieval systems in factories
- Remote monitoring equipment utilizing AI and robots, etc.
- Freezers and air-conditioning equipment using next-generation refrigerant (CO<sub>2</sub> and ammonia)
- Equipment for development at food/pharmaceutical laboratory plants
- Products related to circular economy, including recycled fiber

### **Automation business**

 Automated warehouses, autonomous transport robots, automated spice injection equipment, production line automation equipment

### **Recycling business**

 Pyrolysis equipment, solvent recovery equipment, non-heating re-pelleting equipment, and other equipment related to material recycling and recycling plants

### **Solutions business**

 Proposing eco-friendly equipment to address issues in each country and industry; proposing production efficiency systems using system integrators

### **Examples**



Polymer Removal Device HYPOX



High-quality stainless steel tanks (made by Motomura)



General-purpose sorting device Opti sorter





 Forging, metalworking (forges, machine tools, OEM products, sheet metal, pressing, surface treatment)



General entry/exit control systems





## 4. Introduction to Each Business – Industrial Machinery Business

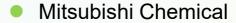
## **Suppliers**

# For manufacturers of chemicals, materials, and beverages

- Mitsubishi Heavy Industries Group companies
- Nippon Steel
- Kyowa Fine-Tech
- Daisho Tekkosho
- Miyoshi Ironworks
- Unozawa-gumi Iron Works
- Miura
- Konan Electric

- Toyo Electric
- Motomura
- Yamato Scale
- Organo
- Mutual
- Nihon Netsugen Systems
- Daifuku
- Estech
- MOVE ENGINEERING

### **Customers**



- Mitsui Chemicals
- Toray
- Kaneka
- Toyobo
- JNC
- Suntory
- Kirin Brewery
- NOF

## For manufacturers of industrial plants

- Fujikura Shoji
- OKM
- HSV
- Fellow
- Espo Chemicals
- Nippon Daiya Valve
- Ebara Fan & Blower

- Estech
- Seo Koatsu Kogyo
- Honda Pumps

- Mitsubishi Heavy Industries Group companies
- Kawasaki Heavy Industries Group companies
- JFE Engineering
- TMEIC
- JGC
- Fuji Electric
- Takuma
- Kimura Chemical Plants





## 4. Introduction to Each Business - Product Business

# Main products and services

- Marine engines
- Diaphragm valves and various other valves
- Plant equipment inspection using UT drones
- Laser-type gas analyzers, temperature data loggers, and other measuring equipment
- Underwater pumps for construction work and wastewater treatment equipment
- Particle image velocimetry systems
- Diffuser tubes for wastewater treatment equipment



## SDE Seika Daiya Engine Co., Ltd. Shikishimakiki Corporation

### Tsurumi (Europe) GmbH

### NDV NIPPON DAIYA VALVE CO., LTD.

### Seika Corporation Seika Digital Image

# Sales and service related to fishing and commercial marine engines in Japan

- Facilities located near fishing ports across Japan; holds high share of the fishing boat engine market
- Strengths in field service and maintenance

## Sales of submersible pumps for construction use

- Sales agents in 35 European nations, based in Germany; boasts high share of the construction market
- Employs flexible sales styles suited to practices in each country, such as product rentals

## Manufacture and sale of industrial valves

Sales centered on Japan and Asian markets in a wide range of fields, including chemicals, pharmaceuticals, food products, semiconductors, steel, and power generation

Product examples: manufacture and sale of diaphragm valves, ball valves, butterfly valves

Sales, manufacturing facilities: Japan, China, Thailand

Main product of diaphragm valves holds the top market share in Japan.

## Sales and service of gas instruments, laser technology, various imaging instruments

- Sales of instruments to power and chemicals plants, universities, research institutes, and other niche markets
- Sales of labor-saving equipment, such as AGVs (Automated Guided Vehicles) and UT drones for plant equipment inspection



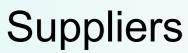




Drone inspection service



## 4. Introduction to Each Business – Product Business



- Tsurumi Manufacturing
- APT (Taiwan)
- Taihong Circuit Industrial Co., Ltd. (Taiwan)
- Grea Tech Substrates Co., Ltd. (China)
- PROMECON process measurement control GmbH (Germany)
- NEO MONITORS AS (Norway)
- Terra Drone
- Sensia Solutions S.L. (Spain)
- Mesa Laboratories, Inc. (USA)

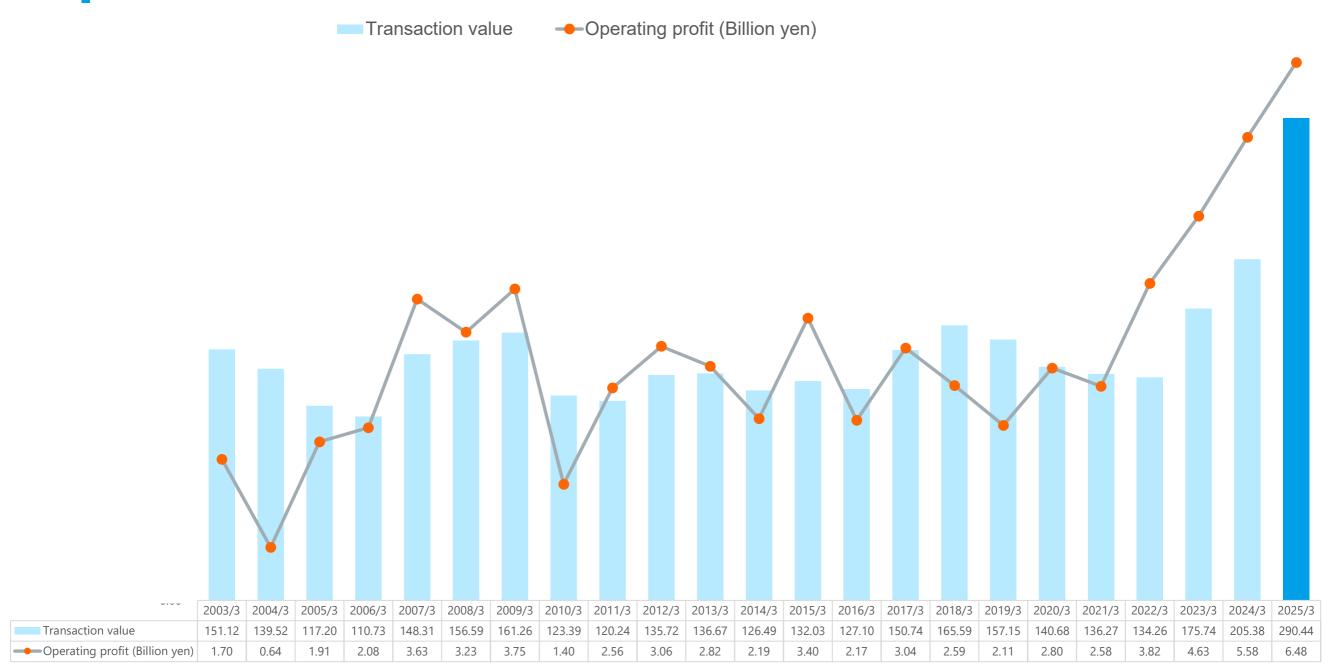
### Customers



- Tsurumi (Europe) GmbH (Germany)
- HIGH COMPONENTS AOMORI
- KIOXIA
- Kyocera
- Tsurumi Manufacturing
- AT&S China Company Ltd. (China)
- Taiyo Nippon Sanso
- Taikisha
- Power plants, chemicals plants, etc.
- Universities, research institutes



### 5. Performance Trends (Consolidated Transaction Value and Operating Profit)



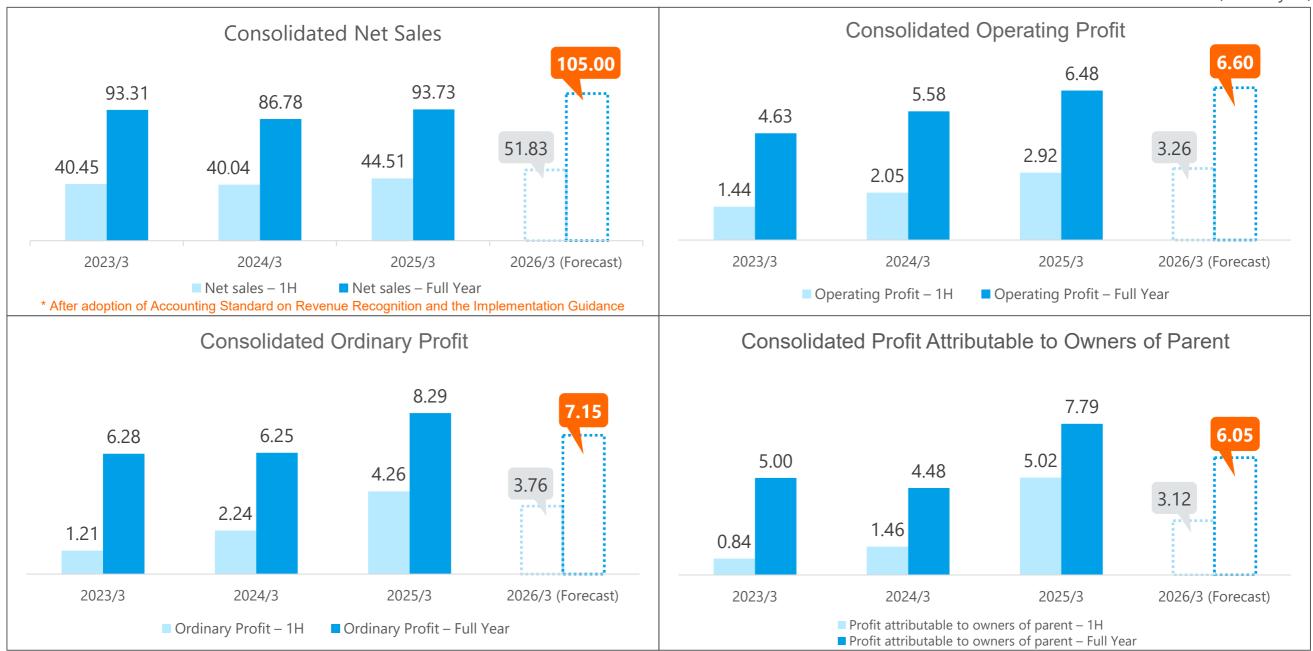
<sup>\*</sup> The Accounting Standard for Revenue Recognition and other related standards are not applied to transaction value.





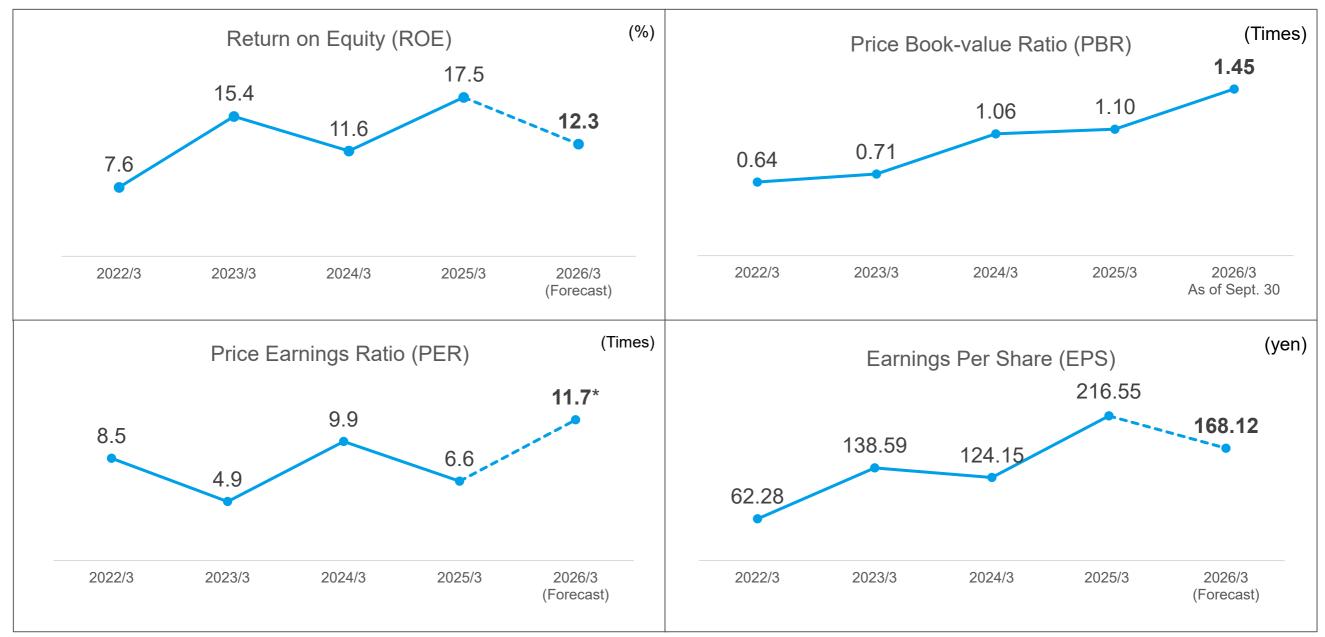
## 5. Performance Trends (Consolidated Financial Results)

(Billion yen)





## 5. Performance Trends (Management Indicators)



<sup>\*</sup> PER forecasts are calculated based on stock prices as of the end of September.

<sup>\*</sup> Executed a three-for-one share split effective October 1, 2025, with EPS adjusted accordingly.





## 6. History of SEIKA CORPORATION (1)

October 1947	•	Established in Moji shi (currently Moji ku, Kitakyushu shi) by company officials of the former Mitsubishi Corporation, which was dissolved before the establishment, with capital of 195,000 yen.			
From 1948 to 1951	•	Established offices throughout Japan (Nagasaki, Fukuoka, Osaka, Hiroshima, Tokyo, Takamatsu)			
October 1961	•	Shares listed on First Section of Tokyo Stock Exchange (Capital 0.6 billion yen)			
January 1974	•	Established the subsidiary Seika Sangyo GmbH in Germany (Dusseldorf)			
December 1980	•	Capital increased to 3.0 billion yen			
November 1983	•	Established the subsidiary Tsurumi (Europe) GmbH in Germany (Dusseldorf)			
May 1984	•	Capital increased to 4.3 billion yen			
April 1994	•	Established the subsidiary Seika Machinery Inc., USA (Los Angeles)			
July 2000	•	Opened the Seoul Branch in Korea (Seoul)			
August 2001	•	Changed registered head office from Kokurakita ku Kitakyushu to Chiyoda ku, Tokyo			
January 2004	•	Established the subsidiary Seika Shanghai Co., Ltd in China (Shanghai)			
April 2005		Acquired 100% ownership of Nippon Daiya Valve Co., Ltd.			

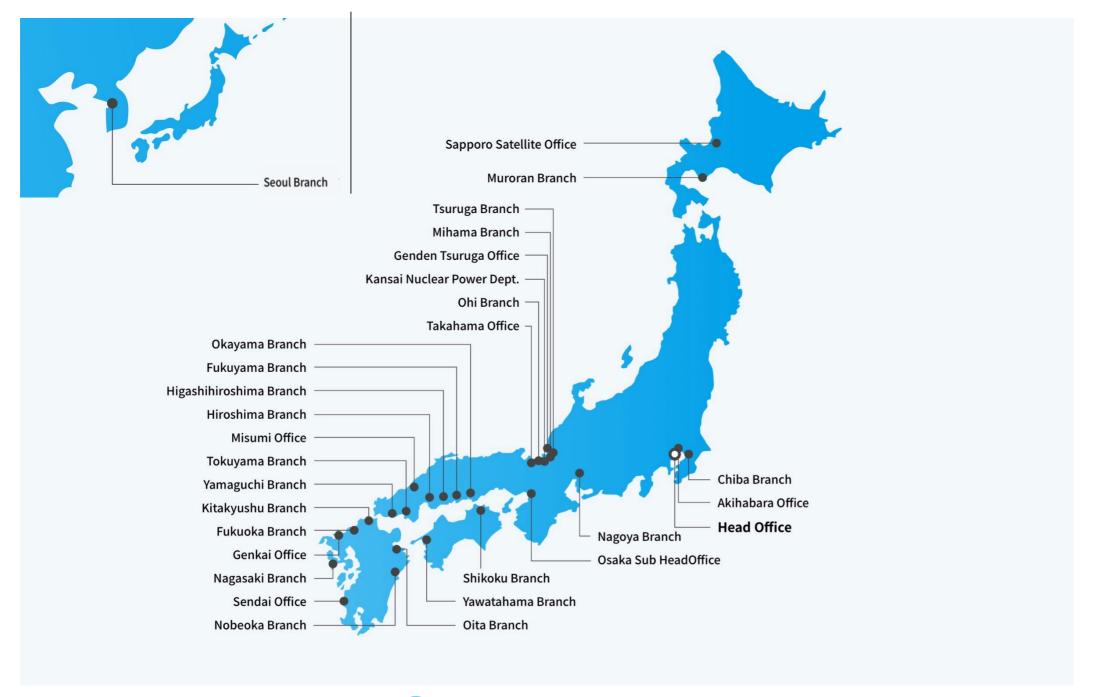


## 6. History of SEIKA CORPORATION (2)

April 2012	•	Established Seika Digital Image CORPORATION			
December 2012	•	Established the subsidiary Seika Sangyo (Thailand) Co., Ltd. in Thailand (Bangkok)			
May 2015	•	Established Meinan Kyodo Energy Co., Ltd.			
March 2016	•	Acquired 100% ownership of Shikishimakiki Corporation			
December 2018	•	Established the subsidiary SEIKA SANGYO (VIETNAM) COMPANY LIMITED in Vietnam (Ho Chi Minh City)			
October 2020	•	Established Seika Daiya Engine Co., Ltd.			
April 2022	•	Transferred to the TSE Prime market			
June 2022	•	Shifted from a company with a board of company auditors to a company with an audit and supervisory committee			
March 2023	•	Acquired shares in TVE Co., Ltd. (making it an equity method company)			
November 2023	•	Established FORMOSA SEIKA CORPORATION (Taipei)			
April 2024		Acquired shares in Shipyard Tanaka Co., Ltd. through Seika Daiya Engine Co., Ltd. (making it a sub-subsidiary)			
June 2024		Acquired shares in Fenwal Controls of Japan, Ltd. (making it an equity method affiliate)			

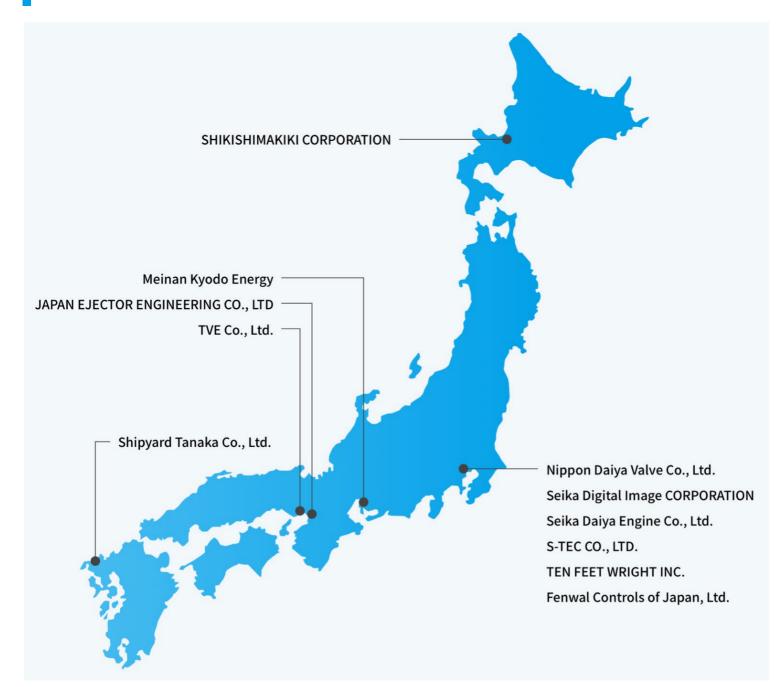


## 7. Domestic and Overseas Locations





## 8. Consolidated Subsidiaries and Affiliated Companies (Domestic)



### Nippon Daiya Valve Co., Ltd.

Tokyo (head office), Osaka, Nagoya, Okayama, Kita Kyushu

Seika Digital Image CORPORATION, Tokyo

### Shikishimakiki Corporation

Head Office in Sapporo and ten other offices in Hokkaido

### Seika Daiya Engine Co., Ltd.

Tokyo Head Office Tohoku, Kanto, Chubu, Kinki, Kyushu areas 25 offices nationwide

Shipyard Tanaka Co., Ltd. Matsuura

MEINAN KYODO ENERGY Co., Ltd., Chita

### S-TEC Co., Ltd.

Tokyo (head office), Osaka, Tsukuba

#### TEN FEET WRIGHT INC.

Tokyo (head office), Osaka, Takamatsu, Fukuoka

### JAPAN EJECTOR ENGINEERING Co., Ltd.,

Osaka (head office), Wakayama

### TVE Co., Ltd.

Hyogo (head office), Tokyo, and 15 other locations

### Fenwal Controls of Japan, Ltd.

Tokyo (head office)
12 other locations



## 8. Consolidated Subsidiaries and Affiliated Companies (Overseas)





## 9. ESG Initiatives (social contribution activities in recent years)

### [Activities to revitalize and support local communities]

- Donation to the red feather community chest
- Disaster relief donation through the Japanese Red Cross Society
- Donation to Kainaniji Ikueikai
- Donation of unused calendars and notebooks (Ebetsu Kyodo Network, an NPO)
- Donation to educational activities sponsored by Kitakyushu City, Fukuoka Prefecture using the corporate furusato nozei program
- Donation to Ube City, Yamaguchi Prefecture, for community development
- Participation in the Otemachi-Marunouchi-Yurakucho Kirapika Operation (local cleanup activity)
- Support for employees' participation in volunteer activities

### [Humanitarian aid activities]

- Donation to A Dream A Day in Tokyo, activities for supporting children with intractable diseases
- Support for Furugi de Vaccine
- Collection of PET-bottle caps (Japan Committee, Vaccines for the World's Children)
- Collection and donation of used stamps (Japan Overseas Christian Medical Cooperative Service)



We received a letter of appreciation from Kitakyushu City.

We took part in the Otemachi-Marunouchi-Yurakucho Kirapika Operation (local cleanup activity).









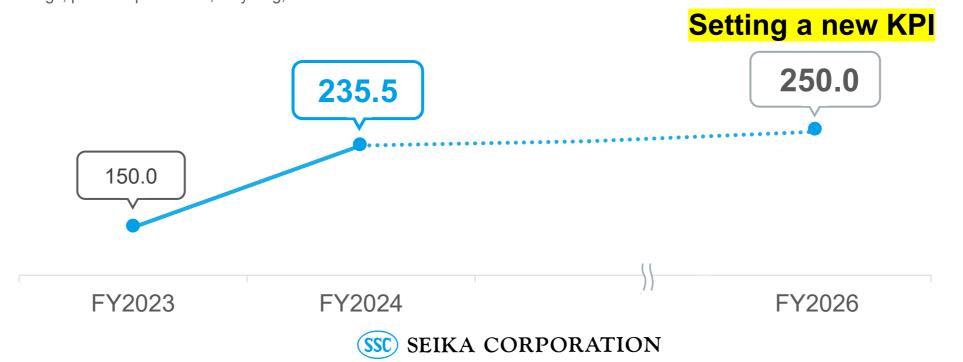
## 9. ESG Initiatives (promoting green innovation products)

Drawing on our experience and business base from the Energy and Industrial Machinery businesses, we are striving as a general machinery trading company to achieve carbon neutrality.

Specifically, we are promoting the adoption and expansion of green innovation products to support customers' efforts in reducing GHG emissions. Our track record and trends are shown below.

Sales of green innovation	(Billion yen)		
FY2023	FY2024		FY2026 target
150.0	235.5		250.0 (Initial target: 180)

<sup>\*</sup> Sales of products capable of contributing to environmental efforts, including decarbonization, green energy, energy conservation and labor-savings, pollution prevention, recycling, and reuse





Figures in billions of yen or millions of yen presented herein are rounded down to the nearest billion yen or to the nearest million yen respectively and numbers may not add up due to rounding.